STATE	PLICATION -		
Project Name: 2014 California Trails & Greenways Conference	Amount of Request:	10,000	
Applicant Name:	Total Project Cost:	129,000	
California Trails Conference Foundation	Matching Funds:	\$50,000	
Applicant Address:	Project Address:	1600 N. Indian Palm Springs,	
P.O. Box 1047 Yachats, OR 97498	County	Senate District	Assembly District
	Riverside	28th	42nd
Phone: 541.547.3640 Fax:	Email: lsven@peak.	org	
Grantee's Authorized Representative:			
Lauralee Svendsgaard, Conference Co-chair		541.547.36	540
Name and Title		Phone	
Person with day-to-day responsibility for project:			
Lauralee Svendsgaard, Conference Co-chair		541.547.36	540
Name and Title		Phone	
The California Trails & Greenways Conference serv learn practical, up-to-date trail skills; and is a forum	for networking and build	ing support for	accessible.
The California Trails & Greenways Conference serv learn practical, up-to-date trail skills; and is a forum inter-connected, quality trail systems. In it's 29 <sup>th</sup> yea endeavor by the California State Parks and the Califo effective trail stewardship and leadership for generat	for networking and build r, this event has seen incr ornia Trails Conference F ions to come. The Confe	ing support for eased popularion oundation help rence will take	ty. This es ensure
Project Description: The California Trails & Greenways Conference serv learn practical, up-to-date trail skills; and is a forum inter-connected, quality trail systems. In it's 29 <sup>th</sup> yea endeavor by the California State Parks and the Califorfective trail stewardship and leadership for generat Riviera Palm Springs, April 8 to 10, 2014. Details re  Tasks / Milestones:  A detailed Conference Planning Schedule and Budget are attached.	for networking and build r, this event has seen incr ornia Trails Conference F ions to come. The Confer garding the event are in t	ing support for eased popularion oundation help rence will take	ty. This is ensure place at the terials.
The California Trails & Greenways Conference serv learn practical, up-to-date trail skills; and is a forum inter-connected, quality trail systems. In it's 29 <sup>th</sup> yea endeavor by the California State Parks and the Califorfective trail stewardship and leadership for generat Riviera Palm Springs, April 8 to 10, 2014. Details re  Tasks / Milestones:  A detailed Conference Planning Schedule and Budget are attached.	for networking and build r, this event has seen incr ornia Trails Conference F ions to come. The Confer garding the event are in t	ing support for reased popularion coundation help rence will take the attached ma	ty. This is ensure place at the terials.
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The California Trails & Greenways Conference serv learn practical, up-to-date trail skills; and is a forum inter-connected, quality trail systems. In it's 29th yea endeavor by the California State Parks and the Califorfeeffective trail stewardship and leadership for generat Riviera Palm Springs, April 8 to 10, 2014. Details re  Tasks / Milestones:  A detailed Conference Planning Schedule and Budget are attached.  For Acquisition Projects: APN(s): N/A Acreage: N/A	for networking and build r, this event has seen incremia Trails Conference F ions to come. The Conference garding the event are in toget:	attachments, is ac	accessible, ty. This ss ensure place at the terials.  n Date

STATE OF CALIFORNIA-DEPARTMENT OF FINANCE
PAYEE DATA RECORD
(Required when receiving payment from the State of California in lieu of IRS W-9)
STD. 204 (Rev. 6-2003)

1	INSTRUCTIONS: Complete all information on this form. Sign, the bottom of this page. Prompt return of this fully completed in this form will be used by State agencies to prepare Information R Statement.  NOTE: Governmental entities, federal, State, and local (including the complete in t	orm will prevent de teturns (1099). Se	elays when processing payments. Infee reverse side for more information a	ormation provided in			
	PAYEE'S LEGAL BUSINESS NAME (Type or Print)	100					
2	California Trails Conference Foundation						
	SOLE PROPRIETOR - ENTER NAME AS SHOWN ON SSN (La	ast, First, M.I.)	E-MAIL ADDRESS				
		lsven@peak.org					
	MAILING ADDRESS	DRESS					
	P.O. Box 1117	Way					
	CITY, STATE, ZIP CODE	CITY, STATE, Z					
	Yachats, OR 97498	Sacramento, C.	A 95818				
PAYEE ENTITY TYPE	ENTER FEDERAL EMPLOYER IDENTIFICATION NUMBER (FEIN): 68 - 0 3 4 3 5 9 7  PARTNERSHIP CORPORATION: MEDICAL (e.g., dentistry, psychotherapy, chiropractic, etc.) LEGAL (e.g., attorney services) EXEMPT (nonprofit) ALL OTHERS						
ONE BOX ONLY	INDIVIDUAL OR SOLE PROPRIETOR ENTER SOCIAL SECURITY NUMBER: (SSN required by a	uthority of California	Revenue and Tax Code Section 18646)				
PAYEE RESIDENCY STATUS	California resident - Qualified to do business in Cal California nonresident (see reverse side) - Payment withholding.  No services performed in California. Copy of Franchise Tax Board waiver of significant controls.	ts to nonresident	ts for services may be subject to \$				
5	I hereby certify under penalty of perjury that the i Should my residency status change,	nformation pro I will promptly	vided on this document is true notify the State agency below.	and correct.			
	AUTHORIZED PAYEE REPRESENTATIVE'S NAME (Type or Pr	rint)	TITLE				
	Lauralee Svendsgaard		Conference Co-chair				
	SIGNATURE	DATE	TELEPHONE				
	anne hen traced	01/21/2014	(541) 547-3640				
	Please return completed form to:						
6	Department/Office:			<u> </u>			
	Unit/Section:						
	Mailing Address:						
	Colonia de			<del></del>			
	City/State/Zip:						
	20 x224 x250 x x x x x x x x x x x x x x x x x x x			_			
	E-mail Address:			-			



### 2014 California Trails & Greenways Conference

Interpretation -- Conveying Values, Promoting Stewardship, Creating Legacies

April 8 to 10, 2014 \* Riviera Palm Springs http://www.parks.ca.gov/trails/conference

### Session Proposals Due January 10th Award Nominations Due January 17th

In its 29th year, the *California Trails & Greenways Conference* is expected to draw over 350 dedicated (non-motorized) trail professionals and volunteers from federal, state and local agencies, conservation and nonprofit organizations, students, advocates, and professional service and product providers. The Conference serves as a forum for networking and building support for accessible, inter-connected, quality trail systems; and as a venue for trail professionals and advocates to learn practical, up-to-date, trail skills. Hosted by *California State Parks* and the *California Trails Conference Foundation* our primary aim is to provide training and networking opportunities that will ensure effective trail stewardship and leadership for generations to come.

This 3-day event takes place April 8-10 at the Riviera Palm Springs. The unique geography of the Palm Springs area provides diverse trail environments ranging from arid desert at the lower elevations, to the deeply weathered summit and sub-alpine habitat of Mt. San Jacinto at an elevation of 10,834'. As is the case throughout California, some of the area's trails have been severely impacted by fires and floods, and agencies, nonprofits and volunteers are actively engaged in collaborative efforts to restore and improve the habitat and trails.

With the theme, **Interpretation -- Conveying Values**, **Promoting Stewardship**, **Creating Legacies**, we will explore how volunteers, advocates and agencies can convey trails' values in ways that promote support as treasured legacies for generations to come. The Conference theme, its 38 educational sessions on the full range of trail topics, and vital networking opportunities virtually guarantee stimulating and creative discussions during this 3-day training event. Join us as we study the challenges faced by our trail allies in this region, and learn from the inspiring successes they and other trail leaders from throughout California have achieved!

**SESSION PROPOSALS DUE JANUARY 10TH.** Session proposals now being received from experts in both theme related and basic trail skills for all levels. Share the skills and lessons learned from your own trail achievements by submitting session proposals on timely and relevant topics about which you or your organization has proven expertise. We encourage submittals on the full range of trail and parkland

topics including basic and advanced skills, traditional as well as new and innovative techniques, and on subjects related to the Conference theme -- geared toward novice to expert trail professionals and advocates. Conference sessions are 1 to 1-1/4 hours in length and take place throughout the day Wednesday (April 9th) and Thursday morning (April 10th). Session proposals must clearly describe the specific skills that will be taught. Click here for Session Proposal materials.

**AWARD NOMINATIONS DUE JANUARY 17TH.** This is your opportunity to provide acknowledgement and appreciation to the individuals, organizations and agencies that have made outstanding contributions to trails and greenways in California during calendar year 2013. Hard work, integrity and social responsibility serve to promote, enhance and expand the public's awareness, benefit and use of public pathways. The *California Trails & Greenways Conference's* Awards Dinner (Wednesday, April 9th) provides a wonderful opportunity to acknowledge and promote dedicated service to trails and greenways. Click here for Award Nomination materials.

#### Celebrating 29-years of service to California's trail providers!

The ultimate desert playground, nestled at the base of the majestic Mt. San Jacinto State Park, the Palm Springs area offers a wide variety of trail education opportunities and adventures for most all trail advocates. With assistance from land managing agencies, dedicated trail organizations and interest groups from the greater Palm Springs area, an exciting line-up of learning and networking opportunities will surely benefit both expert and novice trail professionals and volunteers.

Conference attendees include local, state and federal agencies, service providers, and numerous trail related nonprofit and conservation organizations; making this event a unique opportunity to exchange ideas, explore new solutions and partnerships, and learn from hundreds of experienced and dedicated trail professionals. For budget purposes only, full registration (including 5 meals) is estimated to be \$315 plus room costs of \$115++ per night standard.

**NOW'S YOUR CHANCE!** Opportunities to contribute to the success of the 2014 California Trails & Greenways Conference are now available. To ensure the greatest opportunities to share your expertise, and promote your products and services ACT NOW! Click on the links below for details and forms.

- SPONSORSHIPS are essential for providing affordable registration fees and provide unique opportunities to promote your organization, services and products to decision makers throughout California (and beyond). Sponsor benefits include promotions through our E-blasts to over 3,000 trail managers and advocates; links from California State Parks' Trails Conference website and the Trails Conference Foundation's website; promotion through our Facebook and Twitter sites; event hosting options; exhibit space and other benefits. <a href="CLICK HERE">CLICK HERE</a> to get more information on sponsorship opportunities
- EXHIBIT SPACE Affordable and highly visible exhibit space provides a unique opportunity to promote your products and services to a niche market from local, state and federal agencies, conservation and nonprofit organizations, as well as community advocates for hiking, biking and horseback riding trails. This 3-day event provides frequent and relaxed opportunities for over 300 conference attendees to view your products and engage in meaningful discussions. <a href="CLICK HERE">CLICK HERE</a> for more information on Exhibitor opportunities.
- DONATIONS -- Cash donations, and gifts for the raffle & silent auction and conference gift
  bags are an effective way to contribute to the conference and promote your products and services.
  All donations are tax-deductible. <u>CLICK HERE</u> on how you can donate to support the
  Conference.

For additional information about this year's conference or to learn about previous conferences, visit the Trails Conference website at www.parks.ca.gov/trails/conference. For general conference, Sponsorship, Exhibit & Donation information contact Michele Modellas at <a href="mijmodellas@aol.com">mijmodellas@aol.com</a> or 877.776.3619. For information about Session Proposals contact Alex at 916.324.0322 or <a href="mailto:Alexandra.Stehl@parks.ca.gov">Alexandra.Stehl@parks.ca.gov</a>. For information about Award Nominations contact Charlie Willard at 916.359.4789 or <a href="mailto:cwillard@winfirst.com">cwillard@winfirst.com</a>. To contact Lauralee, call 877.500.7553 or <a href="mailto:lsven@peak.org">lsven@peak.org</a>. All funds received on behalf of the California Trails & Greenways Conference are applied directly to conference costs. Conference registration will open February 10th.



President Richard E. Troy

Secretary/Treasurer John A. Kolb

**Director**Dave Gould
Cathy Haagen-Smit
Maryanne Vancio

Executive Director Michele Modellas mjmodellas@aol.com

Immediate Past Executive Director Lauralee Svendsgaard lsven@peak.org

### California Trails Conference Foundation

A 501(c)(3) nonprofit organization #68-0343597 P.O. Box 2327 Elk Grove, CA 95759 877.776.3619 or 916.862.2953

#### **Conference Support Opportunities**

#### California Trails & Greenways Conference April 8 - 10, 2014

Riviera Palm Springs

Conference support provides significant opportunities to promote services, products and agencies through email promotions, links from California State Parks' website, inclusion on selected conference items, and tabling in our exhibit areas. The Trails Conference is the only statewide, non-motorized trails conference in California, and our team actively incorporates conference communications to a database of over 3,000 energetic trail professionals and advocates (many with direct purchasing authority).

The 29<sup>th</sup> California Trails & Greenways Conference directly benefits trail and greenway planners, builders, managers, maintenance crews, interpreters and advocates; making this a very special opportunity to effectively promote your products and services during this 3-day event.

The Riviera Palm Springs is ideally suited to provide **affordable and highly visible recognition and branding opportunities for your organization.** Our supporter packages, offer a variety of benefits depending on the level, including **exhibit space** and other **marketing opportunities** that guarantee frequent and meaningful exposure to your agency or organization. With expected **attendance at 400**, conference attendees will have frequent and relaxed opportunities to view your products and engage in meaningful discussions.

The conference is hosted by California State Parks' Facilities Division and the nonprofit California Trails Conference Foundation.

Whatever support package you choose, your tax-deductible contribution to the Foundation is applied directly to conference costs and reduces registration fees for all attendees—a much appreciated gesture at this time. This is a truly unique opportunity to directly connect trail planners, builders, managers and volunteers from throughout California to your services and products.

Our team has secured a special conference rate of \$115++ per night standard. For hotel reservations call 866.588.8311. Be sure to reference the "California Trails & Greenways Conference." The special conference rate is guaranteed only for reservations made prior to March 17, 2014.

For additional support information and forms, simply follow the links on the Conference website www.parks.ca.gov/trails/conference or **contact Michele Modellas** at 877.776.3619 or 916.862.2953 or email mjmodellas@aol.com.



## Conference Support Packages California Trails & Greenways Conference April 8 -10, 2014

#### **Platinum Trail Supporter**

\$10,000+

Includes Silver Trail Package plus:

- Recognition as an award lunch or welcome dinner and keynote presentation sponsor
- High Traffic/Visibility location for exhibit space
- Inclusion in event press materials
- Reserved seating at lunch with VIPs and special guests
- Opportunity for inclusion of event appropriate literature with registration materials\*
- One-time inclusion of sponsor promo piece in e-distribution to attendees\*
- An Additional Full Conference Registration (4 total)

\*Space and time restrictions may apply. Materials must be received by March 17, 2014.

#### Golden Trail Supporter

\$5,000+

Includes Silver Trail Package plus:

- Recognition as a hospitality sponsor or evening celebration event
- Preferred location for exhibit space or option for free standing exhibit, and may add electricity
- Rotating ad space on the Foundation's website
- Main Stage Acknowledgement during opening plenary
- An Additional Full Conference Registration (3 total)

#### **Bronze Trail Supporter**

\$1,000+

Includes Copper Trail Package plus:

- Upgraded exhibit space (6' x 2½' table)
- Upgrade to logo on event signage
- Sponsorship of a Workshop
- Inclusion in our social media campaign about the event
- A Full Conference Registration (1 total)

#### Silver Trail Supporter

\$2,500+

Includes Bronze Trail Package plus:

- Recognition as a breakfast, reception, or plenary sponsor
- Sponsorship of a Concurrent Session
- Logo on select Conference Materials and website
- Highlighted in our conference e-communications
- An Additional Full Conference Registration (2 total)

#### **Copper Trail Supporter**

\$500+

Includes Brass Trail Package plus:

- Upgrade to logo with link to your website from the Conference website
- Name included on event signage

#### **Brass Trail Supporter**

\$300+\*

- Acknowledgement in the Conference Program
- Complimentary shared table space (size: 3' x 2 ½')
- Name listed on the Conference website

\*Package only available to Non-Profits Organizations with no paid staff



# Conference Support Form California Trails & Greenways Conference April 8 -10, 2014

#### **Your Details**

Company	, Organization or Agency Name:		
Contact F	Person:		
Address:			Phone:
City:	State:		Zip:
Email:		Website:	
Support	er Package		
30bbou	Platinum Trail Supporter (\$10,000+)		Bronze Trail Supporter (\$1,000+)
	Golden Trail Supporter (\$5,000+)		Copper Trail Supporter (\$500+)
	Silver Trail Supporter (\$2,500+)		Brass Trail Supporter (\$300+) Non-Profits ONLY with no paid staff
Support	er Benefits Checklist:		Non-Hollis ONET will the paid stall
	<b>Electronic Logo.</b> Send your 300 DPI Logo (JPG website and conference materials to mjmod		Applies to all supporter levels.
	Supporter's and logos must be received by A receive early recognition. Support received will be recognized on select conference item	after March 19 <sup>th</sup>	
	Exhibit Space. Please confirm exhibit space:		Applies to all supporter levels.
	☐ We will use our exhibit space. (If selected, please complete the exhibit spapage 4).	ce section on	
	$\hfill \square$ We will NOT use our exhibit space.		
	<b>Registration.</b> Send the name(s) of the individue event through your support. To ensure space names must be received by March 17th to mjmodellas@aol.com		e Applies to Bronze, Silver, Golden and Platinum Trail Supporter.
	<b>Rotating Ad Space.</b> Send your web-ready JPG image (size: 250 px x 250 px) to mjmodellas@		Applies to Golden and Platinum Trail Supporter.
	Reserved Seating at Lunch. Attendee names by April 1st.	must be receive	d Applies to Only Platinum Trail Supporter.
	Supporter Materials Literature. Materials must April 1st to CSP, Facilities Division, 704 O Street 95814. Quantity: 425.		Applies to Only Platinum Trail Supporter.
	Supporter Promo Piece. A max of 150 words f conference-related promo piece must be re 17th to mimodellas@aol.com		Applies to Only Platinum Trail Supporter.



# Conference Support Form Continued... California Trails & Greenways Conference April 8 -10, 2014

Exhib	it Space					
	Free Standing (maximum leng				Applies	to Golden or Platinum Supporter.
	Outside Exhibit (Call for details				Applies	to Golden or Platinum Supporter.
	Please provide	electricity for my exhibit			Applies	to Golden or Platinum Supporter.
	Standard Exhib (table size: 6' x					Applies to Bronze, Silver, Golden or Platinum Supporter.
	Half Table (Shared space	:: 3' x 2½')			App	lies to Brass or Copper Supporter.
Supp	orter's Exhibit	Information				
□ Sar	ne as above (if d	lifferent provide informatio	n belo	w)		
Comp	any, Organizatio	n or Agency Name:				
Conta	ct Person:					
Addre	SS:				Phone:	
City:	-	S	tate:		Zip:	
Email:			-	Website:		
F	or inclusion in t	he conference progran	n. form	ns and pavment must	be rece	eived by: March 17, 2014.
		comoroneo program	.,			,
Paym	nent Informati	on				
Payme	ent Method					
E.	ull Payment	☐ Check (made payabl	e to Co	alifornia Trails Conferenc	e Found	ation)
	Enclosed:	☐ Money Order (made p	payabl	e to California Trails Cor	nference	Foundation)
	enciosea:	☐ Credit Card (Visa or N	1asterC	ard accepted)		
Cardh	older Informatior	(For Credit Card Transact	ions)			
Cardh	iolder's Name:					
Cardh	older's Address:					
City:		S	tate:		Zip:	
Sponso	orship Amount:		-	Expiration Date:		3 Digit Security Code:
Credit	Card Number:	-				· ———
Autho	rized Signature:					

Thank You! Please mail payment & form to the address below by March 17, 2014.

2014 California Trails 8	Greenways Conference						
Budget Estimates	dieenways contenence						
1.14.14							
ITEM			2014 Estimates	2013 BUDGET	2013 ACTUAL		
REVENUE							
0.1 Donations			\$1,500	\$1,000	\$1,725		
0.2 Exhibits			\$6,000	\$6,000	\$4,550		
0.3 Raffle			\$2,000	<b>#0.000</b>	64.004		
0.5 Kaine			\$2,000	\$2,000	\$1,634		
0.4 Workshops			\$3,000	\$3,000	\$3,210		
0.4 Workshops			ψ0,000	\$3,000	φ3,210		
						E-ti 45050V6340 646	F00 -
0.5 Registrations			\$64,500	\$62,000	\$47.560	Estimate 150FCX\$310=\$46 75Wed.Onlyx\$240=\$18,00	
				ψ0 <u>2</u> ,000	ψ11,000	75110 910,00	,
0.6 Sales			\$0	\$0	\$80		
				Ψ0	Ψ00		
0.7 Sponsorships			\$60,000	\$50,000	\$49,284		
				, ,	, ,, ,,		
0.8 Cash Carryover			\$0	\$5,000	\$5,000		
0.9 DPR Trail							
Coordinators				\$0	\$0		
TOTAL REVENUE		-	\$137,000	****	****		
TOTAL REVENUE			\$137,000	\$129,000	\$113,043		
EXPENSES			1				
EXPENSES							
1.0 Awards Program			\$300	\$224	\$308		
1.0 Awards 1 Togram			ψοσο	ΨΖΣΨ	ψοσο		
2.0 Exhibits			\$0	\$4,000	\$0		
			**	ψ4,000	ΨΟ		
3.0 Fixed Conference							
Costs							
	3.1 Audio/Visual		\$3,000	\$4,000	\$0		
	3.2 Equipment		\$500	\$0		nametag printer	
	3.3 Gifts		\$2,500	\$2,800	\$2,004		
	3.4 Insurance (Event)		\$1,040	\$1,040	\$1,627		
	3.5 Postage/Mail Service		\$250	\$200	\$168		
	3.6 Printing		\$600	\$1,500	\$523		
	3.7 Signage		\$0	\$1,000	\$450		
	3.8 Supplies, general		\$400	\$600	\$587		
	3.9 Telephone		\$200	\$400	\$15		
	3.10 Banking		\$50		\$41		
4.0 Foundation							
	4.1 Board of Directors						
		4.1.1 Hotel	\$2,000	\$1,125		\$133x3x5=\$1,995	
		4.1.2 Meals	\$1,500	\$748		\$300x5=\$1,500	
		4.1.3 Transportation	\$2,000	\$1,200	\$206		
		4.1.4 Other	1				
	4.2 Faulus	-					
	4.2 Equipment	+	\$0				
	4.2 Evocutivo Discostor	-	1				
	4.3 Executive Director	4.3.1 Fees	\$36,000	\$27,000	\$36,846		
	+	4.3.1 Fees 4.3.2 Hotel	\$36,000		\$36,846	¢122vEv2=1220	
		4.3.2 Hotel 4.3.3 Meals	\$1,500 \$200	\$1,156 \$250	\$1,587 \$531		to tour
	+	4.3.4 Transportation	\$200	\$250 \$1,561	\$2,251	Conference, Symposium, s	te tour
	+	4.3.5 Other	Ψ1,000	ψ1,301	\$75		
	+		1		Ψ/3		
	4.4 Insurance (D&O)		\$950	\$950	see 3.4 above		
	4.5 Nonprofit filing fees		\$40	\$40	\$50		
	4.6 Support Staff fees		1	,,,,			
	<u> </u>	Admin. Asst	1	\$0			
		Financial Mngmt	\$1,000	\$1,000	\$2,220		
		Hotel	1	\$500	\$185		
	4.7 Nat'l Trails Symposium**	•	\$500	\$1,000	\$2,464		
	1		1				
	4.8 Development Director						
		Fees		\$10,000	\$11,988		
		Meals		\$400	\$35		
		Transportation		\$500	\$729		
		Other			\$49		
	1	Hotel	1	\$625	\$277	I	
		notei		\$11,525	ΨZ11		

<u> </u>							
5.0 Hotel							
	5.1 Facility/Meeting Room						
	Rental		\$0	\$0	\$0		
			**	Ψ0	Ψ0	\$250x150ppl=\$37,500	
	5.2 Food & Beverage, general		\$48,875	¢20,200	£40.047	\$145x75ppl=\$10,875	
	3.2 1 000 & Deverage, general		\$40,07 <i>3</i>	\$29,200	\$40,217	ψ143X13ppi=ψ10,013	
	Receptions		\$5,000				
	5.3 Food & Beverage,						
	Workshops		\$1,000	\$800	\$599		
6.0 Keynote &							
Entertainment							
	6.1 Fees - Keynote		\$1,000	\$1,000	\$1,000		
	6.2 Fees -						
	Entertainment/Hospitality		\$350	\$286	\$380		
	Meals - Keynote	See 5.3					
	mode reynote	000 0.0					
7.0 Presenters &							
Speakers							
Speakers -	7.7		0500	0.000			
	7.1 Travel & Hotel		\$500	\$509	\$0		
	7.2 Other						
	7.3 Registration Credits		\$0	\$1,500			
8.0 Promotion							
	8.1 Advertising		\$0	6050	64.045	professional -b -b	
	8.2 Rack cards		\$478	\$850	\$1,045	professional photos	
<u> </u>				\$0	\$0		
	8.3 Website		\$100	\$100	\$28		
	8.4 Sponsor Comps*		\$5,000	\$5,000			
9.0 Registration					l		
	9.1 Credit Card Charges		\$3,500	\$3,000	\$3,642		
	9.2 Online Registration		\$1,775	\$2,000	\$1,469		
10.0 Sales							
	10.1 Product cost		\$0	\$0	\$0		
			\$0				
	10.2 Shipping/Postage			\$0	\$0		
	10.3 Taxes		\$0	\$0			
11.0 Workshops							
	11.1 Materials, copies		\$50	£200	¢455		
			φου	\$200	\$455		
	11.2 Transportation			\$1,000	\$1,440		
	11.3 Other						
	Food & Beverages	See 5.2					
12.0 State Parks							
	12.1 Conference Staff Meal Pk	g.	\$2,000	\$2,000			
	12.1 Hotel		?	\$1,000			
	12.2 Meals		\$0				
	12.3 Transportation		\$0				
				£4.000			
	12.4 Nat'l Trails Symposium		\$500	\$1,000			
	12.5 Other						
	12.6 Trail Coordinators Meals						
	& Rooms		\$3,000	\$0			
					i		
42.0.0	1		\$0		<b>-</b>	<del> </del>	
13.0 Contingency			\$0	\$500			
						Per person Full	Wednesday Only
TOTAL EXPENSES			\$128,658	\$125,288	\$116,230	150 ppl	
TOTAL LATENSES	ı		\$.20,000	ψ12U,200	\$110,230	130 bbi	75 ppl
NET*			\$8,342	\$3,712	-\$3,187	\$310.00	\$240.00
* 50% of profits are applie	d to the next year's budget, with	the balance applied to t	he security reserv	e. Current			
	0. Reserve goal is an amount ed	qual to contractual comm	itments, currently	estimated at			
\$70,000.							
** 16.6	Contraction and the second	- I Tarilla Comma	-	-			
Trungs allow, Conference	e Co-chairs may attend the Nationa	ıı ıralıs Symposium.	T	T		ļ	
I							
Preliminary							
Registration Fees:	Early	Late			Meals Only	Our Cost	Conference fee
	Early	Late					
L					Tues. recept. &	l	
Full Conference	\$310	\$330			dinner	\$73.36 + \$15 = \$88.36	\$100
Full Conference			locals only, will				
Full Conference no			set cap, no late	1	l.,		
meals or keynotes	\$120	n/a	registrations		Wed. lunch	\$41.92	\$55
Wednesday Only w/ 2-					Wed. recpt &		
Meals & Keynote	\$240	\$260			dinner	\$94.32 + \$15 = \$113.32	\$125
Thursday Only Bkfst,	3240	Ç200				72 915 - 9115.52	,12J
sessions & closing		4			The Dunglife of		
plenary	\$100	\$110			Th. Breakfast	\$28.82	\$35
Spouse/guest meals							
only	\$275	\$275					
	72.3	7270					
Student	450	ėco.					
INTURANT	\$50	\$60					
Stadent							